

Redwood Plastics and Rubber has an opportunity for a detailed **Sales Estimator** with excellent follow through to join our team. This position is a gateway to growth opportunities in product design, applications engineering and technical sales.

Estimator creates detailed cost estimates and proposals and coordinates order related production processes including, scheduling, design, quality, and material selection. The Estimator's efforts will increase quote-to-order conversion through quote follow-up and analysis.

Responsibilities:

- Quick and accurate cost estimates
- Apply rules and methods provided by manufacturing to cost estimates and develop accurate work orders
- Review and interpret engineering and construction drawings and specifications in conjunction with customer RFQs in order to determine project scope.
- Perform quote follow up and analysis.
- Maintain a positive customer experience through quality communication and a commitment to understanding of their needs. Forge lasting client relationships.
- Collaborate with other departments in the order-related production process.
- May be tasked with special project work.

Skills & Prerequisites:

- Displays a basic understanding of cost estimating activities and budget generation.
- Able to read basic drawings.
- Possesses a solid understanding of the basic mathematics.
- Able to excel in a fast paced, multi-disciplinary work environment.
- Possesses a commitment to business development.
- Working knowledge of elastomers and plastics, an asset.
- Exceptional interpersonal, written and verbal communication skills in English.
- Comfortable working in a team.
- Exceptional track record in personal time management and team-based communication

Notes:

- Redwood Plastics and Rubber offers competitive salary packages, medical and retirement benefits, a positive work environment, and career advancement opportunities.
- Compensation will be determined based on qualifications and experience.